

The stock market goes down when the AFC wins the Super Bowl in even years. The post hoc fallacy (from the Latin *post hoc ergo hoc*, “*after this, therefore this*”) is the idea that because one event follows another, the first caused the second.

No one would run stop signs if we had a mandatory death penalty for doing it. This claim may be true, but the argument would be unacceptable to most citizens. More complex, if less definitive, solutions are called for.

Overgeneralization

A university that can raise a billion dollars from alumni need not have to raise tuition. A non sequitur (which is a Latin term meaning “it does not follow”) ties together two unrelated ideas. In this case, the argument fails to recognize that the money for capital campaigns is often donated for special purposes such as athletic facilities and is not part of a university’s general revenue.

Non sequitur

We have been in a drought for three years; that’s a sure sign of climate change. A hasty generalization is a broad claim made on the basis of a few occurrences. Climate cycles occur regularly over spans of a few years; climate trends must be observed over centuries.

Hasty generalization

Japan quit fighting in 1945 when we dropped nuclear bombs on them. We should use nuclear weapons against other countries. Analogies always depend on the degree of resemblance of one situation to another. In this case, the analogy fails to recognize that countries now possess nuclear weapons, and we know their use could harm the entire world.

False analogies

Either we eliminate the regulation of businesses or else profits will suffer. The either-or fallacy suggests that there are only two choices in a complex situation. Rarely, if ever, is this the case. (In this example, the writer ignores the fact that Euro was unregulated and went bankrupt.)

Either-or

Polliticians are inherently dishonest because no honest person would run for public office. The fallacy of begging the question occurs when the claim is restated and passed off as evidence.

Begging the question

Writers of arguments make claims based on reasons and evidence (see Chapters 11–14). When you read critically, you stay alert for flaws in reasoning and evidence. The kinds of faulty reasoning called logical fallacies reflect a failure to provide sufficient evidence for a claim that is being made.

Fallacies of logic

Recognize Fallacies



Select the example that has the clearest fallacy. Explain in a paragraph the cause of the fallacy.

Letters to the editor on the editorial pages of your campus or local newspaper. Read with a pencil in hand, and mark where you think there may be fallacies.

Examine writing that expresses opinions: blogs, discussion boards, editorials, advocacy Web sites, the

Analyze opinion writing

WRITE NOW



environmentalists would make an argument even closer to this one.

be easily refuted. In fact, only a small percentage of
diverseatory tactic that sets up another's position in a way that can
allowed to enter a national park. A straw man argument is a
environmentalists won't be satisfied until not a single human being is

Straw man

and divisive.
exaggerates positions and groups by representing them as extreme
Hermits are all nun-haters. Polarization, like name-calling,
Unless these terms are carefully defined, they are meaningless.
(radical, tax-and-spend liberal racist, fascist, right-wing ideologue).
Name calling is frequent in politics and among competing groups

Polarization

doing it—and in any case, it may not be the right thing to do.
you? But on close examination, it may be that everyone really isn't
This argument suggests that everyone is doing it, so why shouldn't
It doesn't matter if I copy a paper off the Web because everyone else does.

Bandwagon appeals

Fallacies of emotion and language

slippery slope fallacy maintains that one thing inevitably will cause
We shouldn't grant citizenship to illegal immigrants now living in
the United States because no one will want to obey our laws. The
slipperiness of the fallacy

Slippery slope

their own and others' behavior that often avoid actual causes.
People frequently come up with excuses and weak explanations for
I could have finished my paper on time if my printer was working.

Rationalization

follow in time have a causal relationship.
which means "after this, therefore this") assumes that things that